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George McCreary
Caliber Yacht Brokerage, Inc.
4551 107th Circle North
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Subject: Purchase of Kankita (now High ZZ's) Caliber 4088

October 22, 2014

Dear George:

Deb and I are sitting at Indigo Plantation Marina, Southport, NC awaiting a weather window to jump offshore for Saint Simons, GA. As we were preparing the boat, going through the systems... we could not help but to stop and think how lucky we are to have had your services as a buyer's broker and your continued assistance as a manufacturer's representative. When we told you of our cruising plans, one year ago, matching us up with Kankita, well it has been just perfect! This boat, the quality of the design and workmanship, the superlative care and maintenance that the previous owner, Pete Renfree, gave it... well we can't imagine doing any better. Your database/knowledge about the boats we considered was invaluable in getting the right boat for us. The service you provided, walking us through the purchase and survey, titling and documentation processes was fantastic, especially given our tight schedule and the coincident sale of our house. But in actuality, all that pales in comparison to the service you have provided after the sale.

We have some considerable experience, having purchased two brand new boats from another manufacturer, with a much, much larger business, about how service after the sale can be handled. As the purchaser of a used boat, you owed us nothing; but what we got is first class service as if we had bought High ZZ's from you brand new, with every option that was available. High ZZ's being our first offshore, documented vessel, your continued interest in our "education" has been fantastic!

As, nearly full time cruisers, we are constantly meeting other cruisers (similarly "employed" at maintaining their boats in exotic places), exchanging boat cards, comparing notes... to a person, everyone who we have brought onboard High ZZ's has been greatly impressed by the boat, but even more so with our stories about how you have treated us and helped Deb and I as the new owners.

Caliber 4088 sails mightily and beautifully on because of you, George.

Thanks so much,

Shep

