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February 4, 2014

George McCreary  
Caliber Yacht Brokerage, Inc.  
4551 107th Circle North  
Clearwater, FL 33762

Purchase of 1993 Caliber 35, Repose

Dear George:

I wanted to send along a special thank you for all you did to make me the new, very proud, and happy owner of Repose. Clearly, your work was above and beyond the call, particularly where you did all the work on every point while my broker was out of the picture. The mere fact that, as listing broker, you made a point of travelling to and staying in Texas while the deal was being put together speaks volumes.

From our first conversation, I knew I was dealing with a knowledgeable, plain speaking and honest person and it only got better from there. Your ability to bring your depth of knowledge and expertise into our discussions proved of great significance for me and enabled me to close the transaction quickly and keep on schedule for other pressing matters.

And, of course, the kicker; well after your commission has been paid, you continue to be a tremendous resource with your detailed follow through (parts lists, vendors) on improvements we discussed at the time of sale. Moreover, I find that I am not alone in receipt of your special care. As my circle of Caliber owner acquaintances enlarges, I find that our relationship with you is the most important thing we all have in common. It's comforting to be part of that special group.

Thank you for being who you are in a world of folks always looking to do things faster, cheaper and for more in return. No wonder Calibers are such prized boats. Please feel free to provide my name as a reference in future transactions.

Respectfully

A handwritten signature in black ink, appearing to read 'Charles P. Graham', with a long, sweeping horizontal line extending to the right.

Charles P. Graham